

GERSTEL GmbH & Co.KG

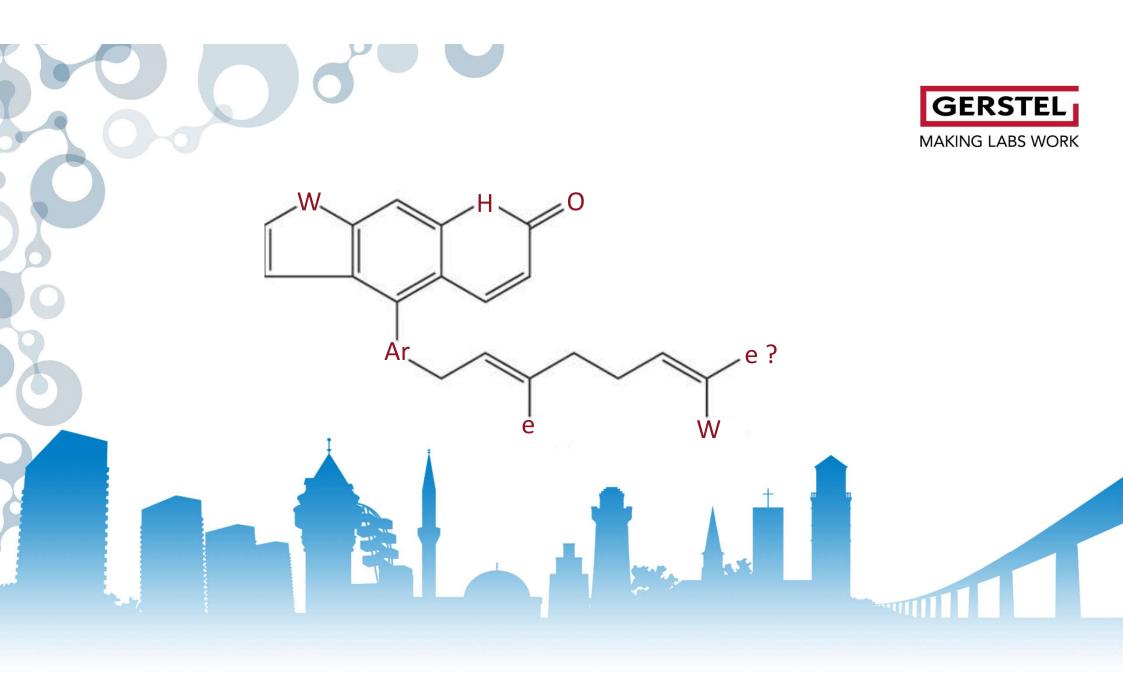
Pieter Stoutjesdijk Regional Sales Manager WEMEA



Welcome! - This is who I am:

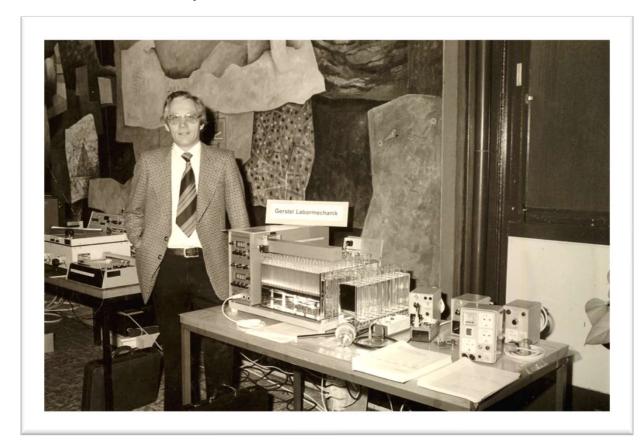
- Pieter Stoutjesdijk (NL)
 - Regional sales manager WEMEA area
 - Working for GERSTEL since 1996
 - Chemistry degree
 - Petrochemical & environmental analysis experience
- Contact: pieter_stoutjesdijk@gerstel.de







Eberhard Gerstel, founder



















and distinguish











GERSTEL

MAKING LABS WORK



Headquarters



Made in Germany

> 150 Patents



Production

Innovation & Technology

Logistics

Support

Training

Management

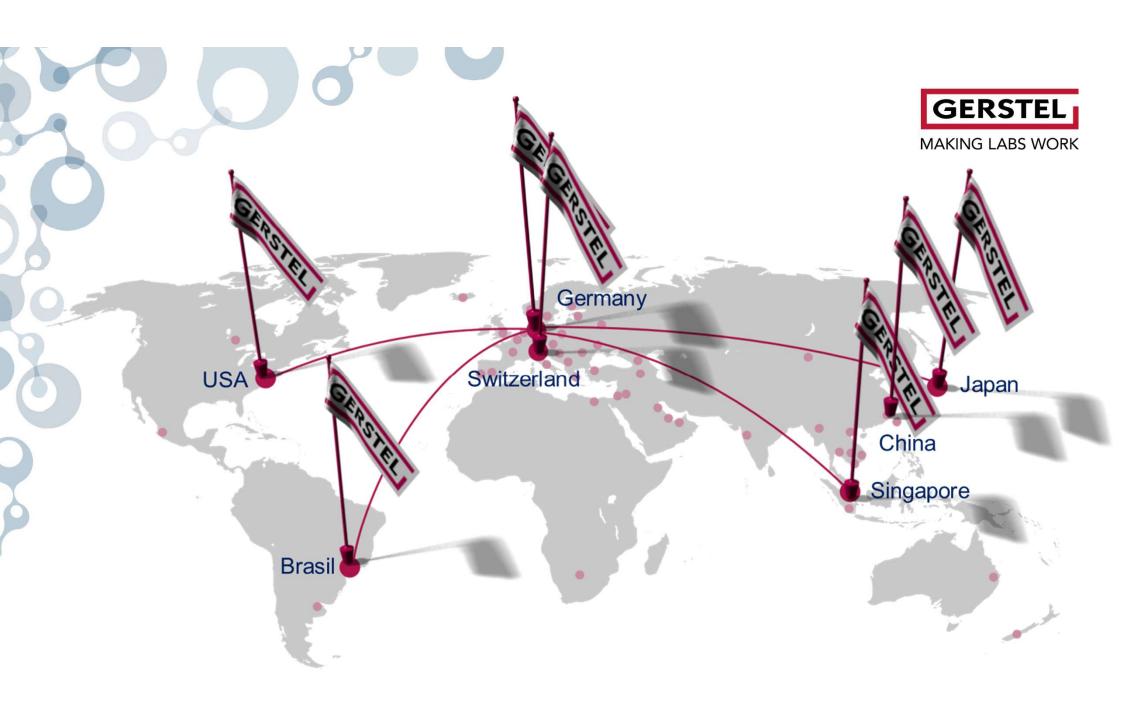
Sales/Marketing

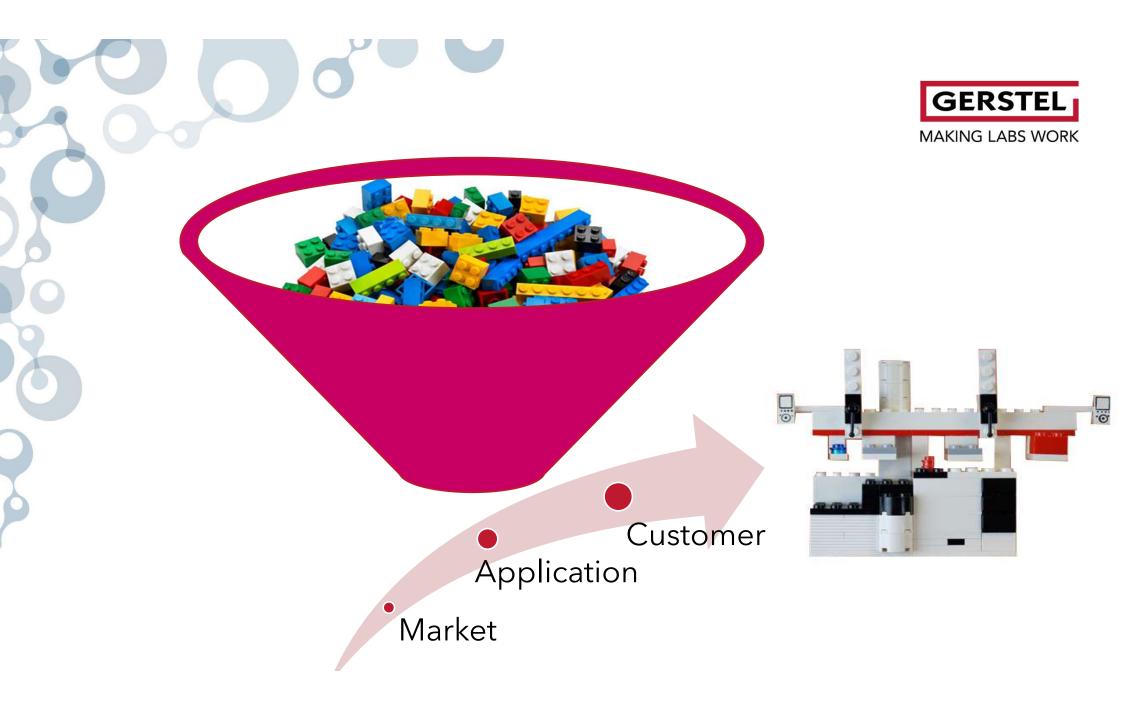














MultiPurpose Sampler MPS







MPS LC/MS

MPS GC/MS









online SPE



MPS mVAPWeighing Option Evaporative Concentration WorkStation Dilution quickMIXWizard Agitator SPE Solid Phase Cold storage Extraction of samples GERSTEL SID Centrifuge Sequence by Barcode



TDU / TD 3.5+

DHS Dynamic Headspace

DHS large (0.2 - 1 L)

ATEX

Thermal Extraction of liquids in μ -vials

Th

TD 3.5⁺
Thermal Desorber for 1/4" or GERSTEL Plus tubes

TSS Tube

Spiking System

GERSTEL

HIT: Hot injection and Trapping for HS and SPME

TwisterTM / TwicesterTM desorption

TF-SPME desorption



MAESTRO in MassHunter





ODP 4 Olfactory Detection Port





The World's Leading Sniff-port



Fraction Collector



Olfactory Data Interpreter ODI



Flavor & Fragrance GC/MS-O Systems





Flavor & Fragrance Support and Information

F&F AppNotes:

- Flavor & Fragrance and off-flavors in:
 - Food & Beverages
 - Consumer products
- Olfactory Detection (ODP)
 - NEW: ODP Performance Checkout
 and Sniff and Trap Operation
- Support and Training:
 - Application Laboratory Support
 - Workshops and courses held by experienced Flavor analysts
 - On-Demand Webinars





Agilent - GERSTEL Solutions

- 3-MCPD and glycidol in edible oil
- MOSH/MOAH in food and packaging
- Contaminants in surface water following the EU-WFD
- Glyphosate / AMPA in water and soil
- Microplastics Mass Analysis in Food and Environment (PYRO or TED-GC/MS)
- From customer specific configurations to application specific solutions ask us



3-MCPD Sample Prep Solution

■ 3-MCPD:

- WorkStation or complete system with GC/MS
 - AOCS Cd 29c-13 / DGF C-VI 18 (10)
- Additional Methods performed:
 - AOCS Cd 29a-13
 - AOCS Cd 29b-13
 - Zwagerman & Overman (ISO 18363-4)
- Evaporation of derivatization reagent for GC/MS stability
- Support and Training:
 - Application Support
 - Workshops and courses held
 - On-Demand Webinars





3-MCPD Sample Prep Solution

■ 3-MCPD:

- WorkStation or complete system with GC/MS
 - AOCS Cd 29c-13 / DGF C-VI 18 (10)
- Additional Methods performed:
 - AOCS Cd 29a-13
 - AOCS Cd 29b-13
 - Zwagerman & Overman (ISO 18363-4)
- Evaporation and Backflush of reagent for GC/MS stability
- Support and Training:
 - Application Support
 - Workshops and courses held
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Shown with permission of Delta Wilmar LLC



MOSH/MOAH Sample Prep Solution

- MOSH/MOAH in Food and Packaging:
 - Complete LC-GC system with Sample Prep
 - MOSH/MOAH Standard system



Standard MOSH/MOAH system



MOSH/MOAH Sample Prep Solution

- MOSH/MOAH in Food and Packaging:
 - Complete LC-GC system with Sample Prep
 - Extended version including
 - ALOX Clean-up to remove long chain n-alkanes of plant origin
 - Epoxidation to remove interfering naturally occurring olefins

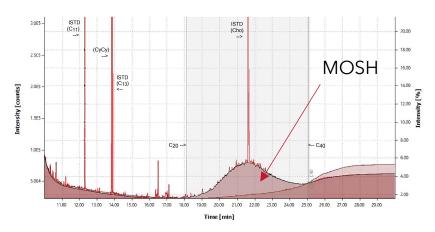


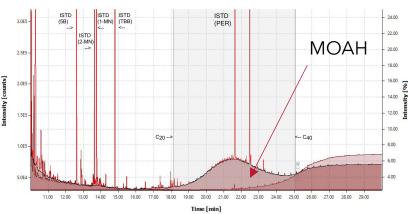
Dual Head MPS for AlOx clean-up and epoxidation



MOSH/MOAH Sample Prep Solution

- MOSH/MOAH in Food and Packaging:
 - Complete LC-GC system with Sample Prep
 - Methods and standards provided
 - Software:
 - Automated Batch integration/processing
 - Integrated with Agilent OpenLab[™] CDS software
 - Support and Training:
 - Application Support , Workshops and courses held
 - On-Demand Webinars





MOSH (top) and MOAH (bottom) integrated chromatograms

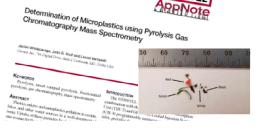


Analysis Systems

- Microplastics mass determination
 - GERSTEL PYRO-GC/MS
 - Smart-Ramped Pyrolysis, ideal for unknowns
 - GERSTEL ChromIdent® Pyro Bundle Software
 - Optimized for search of complex samples
 - Powerful visual comparison tools
 - Reporting tool and User-generated Database
 - Support and Training:
 - Application Support
 - Workshops and courses held
 - On-Demand Webinars









Analysis Systems

- Microplastics mass determination
 - GERSTEL TED-GC/MS
 - Representative samples up to 100 mg
 - Limited Sample preparation
 - Decoupling of pyrolysis (TGA) and GC/MS
 - Improved system stability
 - GERSTEL ChromIdent® Pyro Bundle Software
 - Optimized for complex chromatograms
 - Powerful visual comparison tools
 - Reporting tool and User-generated library
 - Support and Training:
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TD-GC/MS, MPS, TAU interface, and Mettler TGA 200



Solutions

- Microplastics mass determination
 - GERSTEL TED-GC/MS
 - NEW: Filter crucibles for direct analysis of filtrate
 - Material: stainless steel for direct use in TED-GC/MS
 - For aqueous samples with low matrix load
 - Analysis of micro-plastics in beverages (9 L samples)









Thank you for your attention!

- Pieter Stoutjesdijk (NL)
 - Regional sales manager WEMEA
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